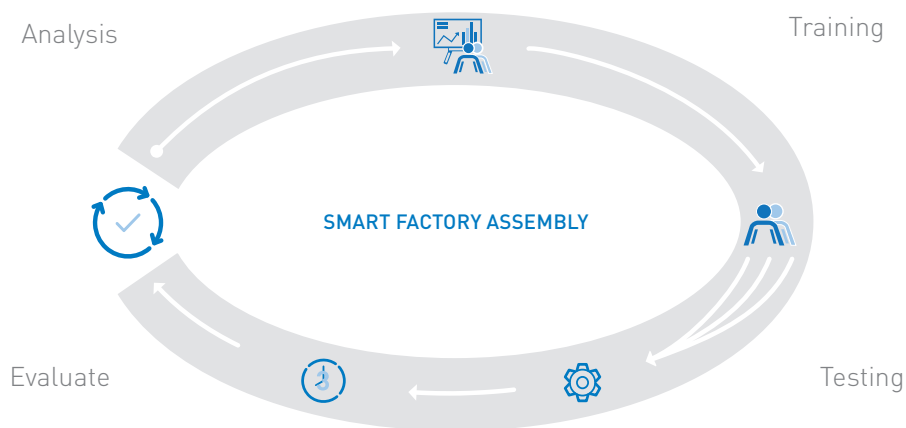


Proof of Concept

The Proof of Concept enables real production experience to be gained with the scope of Smart Factory Assembly. The model offers a quickly implementable, risk-free and supported transfer for you. A Proof of Concept offers you the optimal framework for Smart Factory Assembly in your production environment and recognize the benefits for you.





| | | |
|--|-------------------------|--|
| | WORKSHOP | <ul style="list-style-type: none"> - Process analysis - Selecting a workstation - Definition of project scope |
| | TRAINING | <ul style="list-style-type: none"> - Product training of software and hardware components - Individual creation of concrete work instructions |
| | SYSTEM SET-UP | <ul style="list-style-type: none"> - Bossard sets up the system and puts it into operation together with the client |
| | TEST | <ul style="list-style-type: none"> - Test phase of 3 months - Review meetings as required - On-site integration of improvements - Bossard Customer-Support |
| | PROOF OF CONCEPT | <ul style="list-style-type: none"> - Define further steps |
| | TARGET | <ul style="list-style-type: none"> - Test solution without any risk - Easily recognize optimization potential |

We would be pleased to show you how you can test the Smart Assembly Station in your production. Please contact us at smartfactoryassembly@bossard.com for further information or a personal meeting.


Scope of delivery - Proof of Concept


SCOPE

|  | Software License | Quantity |
|---|------------------------|----------|
| | Basic Software License | 1 |

|  | Hardware | Quantity |
|---|---|----------|
| | Ilot Computer | 1 |
| | Multitouch Screen | 1 |
| | 2D-Hand-Scanner (wired) | 1 |
| | Pick to light Display Module | 10 |
| | Smart Tool (Bossard SmartTool or Kolver) | 1 |

PROJECT SERVICES

|  | Workshop | Quantity |
|---|---------------------------------------|----------|
| | System consolidation at customer site | half day |

|  | Installation | Quantity |
|---|-----------------------------------|----------|
| | Installation and start-up support | one day |
| | Training Assembly instructions | one day |

SUMMARY

| Description | Costs/Month |
|-----------------------------------|-----------------|
| Test workstation | € 1000,- |
| Project Services & Training | inclusive |
| Total investment per month | € 1000,- |