

Bossard Denmark A/S
Mileparken 10
2740 Skovlunde

April 7th 2014

Best Performance Supplier 2013

Dear Mr. Anders Thielfoldt

This letter is an acknowledgement of your expertise in supplying Grundfos with excellent performance throughout 2013.

On a yearly basis all suppliers are ranked based on their performance in the areas: **Quality, Delivery, Cost** and **Service**.

Based on this Grundfos appoints the top 5 Suppliers that have performed excellently within these areas and are determined to work continuously on improving their performance. These suppliers are chosen as Best Performance Suppliers of the year.

I am very pleased to inform you that Bossard has been selected as one of our **Best Performance Suppliers 2013** because of your deep understanding of Grundfos' requirements regarding quality, delivery and cost, and your ability to perform excellently on mentioned criteria.

At Grundfos we acknowledge that a superior supply base will lead to a competitive advantage impacting revenues at Grundfos as well as at our customers. We therefore strive for continually improving our supply base by working with our suppliers on performance related criteria.

On behalf of Grundfos I thank you and your team for your support and hard work throughout the previous year. I look forward to continuing our strong business relationship.

Kind Regards
Klavs Hornum



Group Vice President, Group Purchase
GRUNDFOS HOLDING A/S